

PROFESSIONALS NEWS



Are you Ready
for the Spring
Selling Season?

Real Men
Wear Pink



A State-by-State Guide to First Home Owner Grants!

If you're a first time buyer then you're probably interested in taking advantage of a first home buyers grant.

Grants vary quite significantly from state to state so ensure that you know the requirements in your state before you apply.

NSW - First home buyers can take advantage of the \$15,000 Great Start Grant for new homes purchased for \$750,000 or less. There are also exemptions from transfer duty on new homes valued up to \$550,000 and vacant land up to \$350,000, as well as concessions for new homes valued between \$550,000 and \$650,000 and vacant land valued between \$350,000 and \$450,000.

VIC - Victorian's first home buyers can apply for a grant of up to \$10,000 if they purchase

a new home up to the value of \$750,000. A 30% reduction in stamp duty can also be claimed for purchases up to \$600,000, this reduction increased by 10% in July 2014 and is set to increase by 10% again in July 2015.

QLD - In Queensland the \$15,000 Great Start Grant is available for first timers buying or building a new home up to the value of \$750,000.

ACT - There is a \$12,500 grant of new, off the plan or substantially renovated properties for first home buyers in the ACT.

For the latest information on First Home Owner Grants head to www.firsthome.gov.au.

Grant's vary
from state to
state.

Are you ready for the
spring selling season?



It's that time of year where the days start getting longer and flowers are starting to bloom. Spring is often seen as one of the better times of year to sell, as this is when properties look their best and buyers come out of winter hibernation. However, there can be more selling competition in the spring months so this means that you really should make an effort to style a home that is clean and inviting.

So head outside and start mowing your lawn and pruning trees. Now is also a good time to plant new flowers to brighten up your garden.

The sun will likely be shining bright on your home during the spring and summer months, so make sure everything outside is in good condition. Fix the loose paling on the fence, make sure the house number that is falling off has been secured, and broken roof tiles are replaced.

Inside you should be starting on your spring clean. Roll up your sleeves and start de-cluttering, scrubbing, dusting and polishing. There's no need to throw everything away, but try to make sure things are put away and you have adequate storage so that everything has a place. You'll find that a spring clean will maximise your space, and lift the whole mood of your home.

Don't forget that it's spring so it's always nice to see a splash of colour. Neutral tones are generally recommended when selling properties, but some fresh flowers or bright coloured cushions will make your home a little more inviting.

If you would like any help selling your home this spring, get in touch with your nearest Professionals Real Estate agent.



VISIT US ONLINE AT WWW.PROFESSIONALS.COM.AU

Real Men Wear Pink



The National Breast Cancer Foundation (NBCF) has partnered with Bisley Workwear to create a new pink workwear range that will prove who is man enough to help raise funds for vital research into the prevention and cure of breast cancer.

The new pink workwear range includes two night and day compliant, and one night only compliant, high visibility safety garments in both men's and women's styles. Bisley Workwear will donate \$3 from the sale of each shirt to NBCF.

To join in on the campaign, all you need to do is nominate yourself or someone else to wear pink, and then start fundraising!

It will likely be a bit of fun to have everyone at work wearing pink for the day, and who knows, you might even like the new work colours better than the regular yellows, oranges and blues.

You can register for the NBCF's Real Men Wear Pink campaign at www.realmenwearpink.org.au.

To buy the pink workwear range, head to www.bisleyworkwear.com.au.